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## CENTURION\_PLUS

**World-class African  
talent, tailored to  
your business needs**

*Unlock the opportunity of flexible and  
fixed-term legal solutions across the  
continent*

[centurionlg.com](http://centurionlg.com)



## CENTURION PLUS

Centurion Plus is an agile and flexible legal services solution designed for short term and long-term legal projects for corporations and public institutions in Africa.

*"With all the support, guidance and resources of Centurion Law Group behind us, we're giving top-tier talent and our clients more choice, more control and greater flexibility than ever before".*

In a growing and changing Africa, the demand for legal and advisory services ebbs and flows with the rhythm of different businesses. Sometimes this means there is a need for a devoted team and permanent retainers. Similarly, in house lawyers and advisors expend extensive hours in times of peak demand or have very little to do in quieter periods but regardless, their costs need to be covered.

As an African flexible services provider, offering tailored legal and advisory solutions, Centurion Plus is changing the way services are provided to businesses and governments. Corporations are under huge cost pressures and users of legal and advisory services are looking for ways to make their budget stretch further, without compromising on the quality of counsel that they need to support their business.

Centurion Plus ensures highly qualified and talented former big law firm lawyers are available for clients seeking legal support across the African continent and across all industries on a demand basis. The platform provides a service that combines the flexibility of an in-house resource with the support and quality assurance of a major law firm. Our lawyers know and understand Africa and represent the next generation of lawyers who will improve Africa with strong ethics, integrity and quality delivery.

## Consultants that make an impact

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***With an Africa-wide panel of more than 100 top-tier lawyers, we can quickly connect you to the interim legal talent you need***

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We have dedicated client relationship partners on hand to work with you. They're careful to understand your business, culture, industry and the environment you work in so that they can provide you with the best matched consultant for your needs.

All of our consultants are assessed and endorsed the Centurion Law Group Team and, while working for your business, they'll stay connected and accountable to Centurion Law Group – to ensure quality, cost-control and support.

Our consultants also benefit from having access to Centurion's resources, professional indemnity insurance, precedents, know-how and contacts database.

Centurion Law Group's deep expertise in the energy sector, combined with our experience working across numerous Africa countries and our consultants, means can offer much more than legal expertise alone; the combined "team" brings sound judgement, business acumen, project management, stakeholder management, and other essential qualities to your business.





## CENTURION PLUS

*When you need interim legal support, we'll match you with the highest calibre of consultants from across Africa.*

*With a continent-wide panel of lawyers across the continent, Centurion Plus can quickly connect you to interim legal talent where you need it, when you need it.*

*Centurion Plus is a continent-wide flexible resourcing platform. We connect our clients to consultant lawyers based across Africa.*

## How it works:

**1. Consultation:** We work with you to determine your business requirement for a Centurion Plus lawyer

**2. Source best candidate:** Once we have understood your needs, we'll shortlist suitable, prequalified candidates that meet your selection criteria.

**3. Finalise selection:** Once we have confirmed the appropriate expert, we will kick off the project

**4. Work commences:** All our candidates are already onboarded, with most available to start work immediately.

**5. We will schedule regular meetings** with you and the candidate to ensure ongoing needs are met, and to provide opportunity for feedback and continued support.





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## Our Approach

*Our approach is to have the expertise that our clients need, when they need it and where they need it.*

*Centurion Plus is an efficient and reliable way for clients to maintain or boost in house legal resource capacity, offering continuity and quality of talent in temporary roles. We pride ourselves on our integrated approach. Plus operates across Africa and is one part of Centurion's broader service to clients.*

*You call them alternative fee arrangements, we call them an appropriate fee. Difficult economic conditions have meant clients have to spend their money more wisely.*

*Increasingly they are developing more sophisticated and 'savvy' buyer power, who know to ask for price reductions, who mix and match the firms they use to the type of work they require, who are growing and upskilling their in-house teams.*

*To reap the benefits of this more efficient buyer behaviour, firms must be poised to offer a broader spectrum of work at reflective and appropriate prices.*

*Centurion Plus understands that law firms that focus on the broader goals of legal departments, rather than just on cost. We help clients protect and maximize long term shareholder value. As a result, we have created an opportunity to stand out from other law firms by having an out-sourced facility for inhouse teams.*

**Glenda Irvine-Smith,**

**Director of Centurion Law Group  
and key co-ordinator of the  
Centurion Plus platform**

## About Centurion

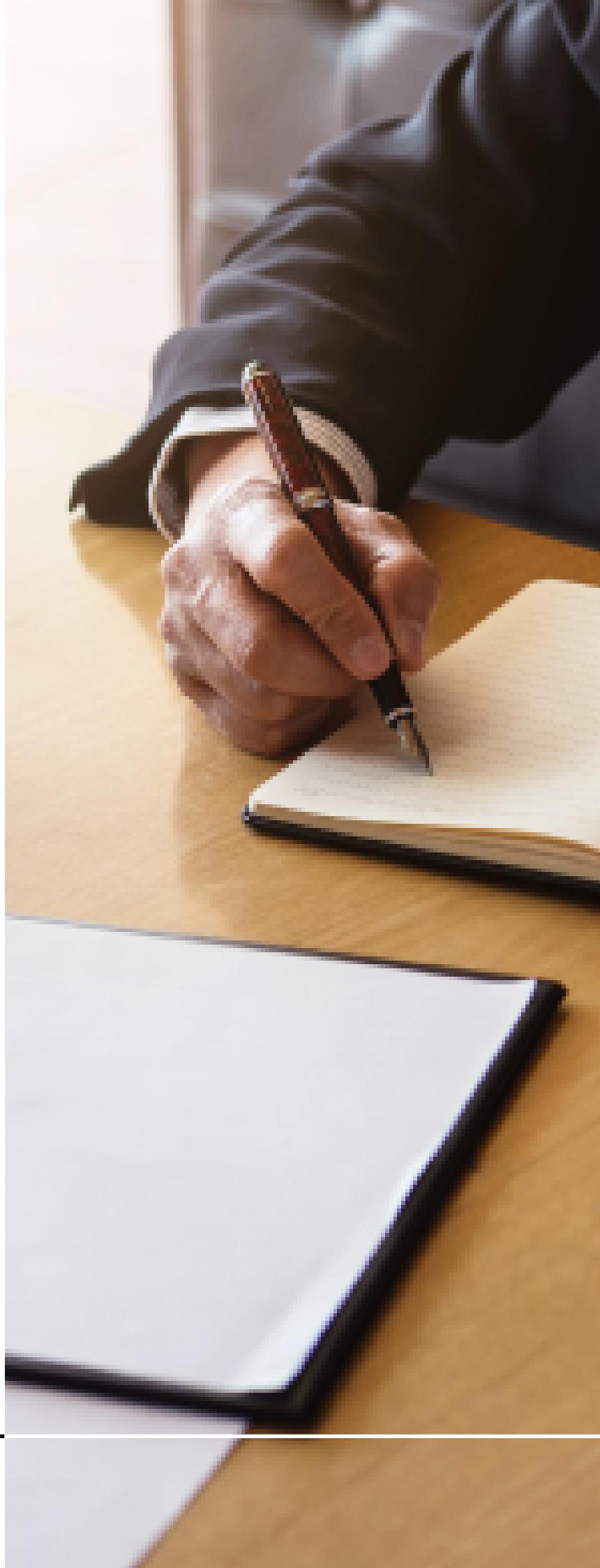
**We are African. We know the way.**

Centurion Law Group is a pan African corporate law conglomerate, with a specialised focus on cross border business and energy law. We help clients navigate the legal and regulatory environments of Africa's many jurisdictions to ensure that deals are done and completed as efficiently and cost effectively as is possible.

Our model is aimed at unlocking business opportunities for clients by being pro African, innovative, first movers and developing a pool of specialist lawyers and advisers for cross border business.

## Who we are:

- All African law firm transforming the way law is done on the continent
- Headquartered in Johannesburg with offices in Equatorial Guinea, Ghana, Cameroon, Mauritius
- Internationally trained lawyers (UK and US)
- Able to draft and negotiate deals in English, Spanish, French and German
- Renowned for advising foreign investors, local companies, governments, other law firms and the private sector
- Our team has unrivalled oil and gas expertise across Africa advising on a number of first of a kind deals
- Chambers Ranked Band 1
- Our lawyers are practice and industry leaders in their jurisdictions;
- Understand the local regulatory environment, conditions and customs;
- Are well connected to key business contacts locally;
- Know the investment cycles of the countries we work in
- Operate across borders seamlessly
- Have genuine depth and insight into what is happening in local markets





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## CENTURION\_PLUS

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