

CENTURION PLUS

**World-class African
talent, tailored to
your business needs**

*Unlock the opportunity of flexible and
fixed-term legal solutions across the
continent*

centurionlg.com



CENTURION PLUS

Centurion Plus is an agile and flexible legal services solution designed for short term and long-term legal projects for corporations and public institutions in Africa.

With all the support, guidance and resources of Centurion Law Group behind us, we're giving top-tier talent and our clients more choice, more control and greater flexibility than ever before.

In a growing and changing Africa, the demand for legal and advisory services ebbs and flows with the rhythm of different businesses. Sometimes this means there is a need for a devoted team and permanent retainers. Similarly, in-house lawyers and advisors expend extensive hours in times of peak demand or have very little to do in quieter periods but regardless, their costs need to be covered.

As an African flexible services provider, offering tailored legal and advisory solutions, Centurion Plus is changing the way services are provided to businesses and governments. Corporations are under huge cost pressures and users of legal and advisory services are looking for ways to make their budget stretch further, without compromising on the quality of counsel that they need to support their business.

Centurion Plus ensures highly qualified and talented lawyers are available for clients seeking legal support across the African continent and across all industries on a demand basis. The platform provides a service that combines the flexibility of an in-house resource with the support and quality assurance of a major law firm. Our lawyers know and understand Africa and represent the next generation of lawyers who will improve Africa with strong ethics, integrity and quality delivery.

On demand lawyers that make an impact



With an Africa-wide panel of more than 100 top-tier lawyers, we can quickly connect you to the interim legal talent you need



We have dedicated client relationship partners on hand to work with you. They are careful to understand your business, culture, industry and the environment you work in so that they can provide you with the best matched consultant for your needs.

All of our on demand lawyers are assessed and endorsed by the Centurion Law Group Team and, while working for your business, they will stay connected and accountable to Centurion Law Group - to ensure quality, cost-control and support.

Our lawyers also benefit from having access to Centurion's resources, professional indemnity insurance, precedents, know-how and contacts database.

Centurion Law Group's deep expertise in the energy sector, combined with our experience working across numerous African countries and our consultants, means we can offer much more than legal expertise alone; the combined "team" brings sound judgement, business acumen, project management, stakeholder management, and other essential qualities to your business.





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When you need interim legal support, we'll match you with the highest calibre of on demand lawyers.

With a continent-wide panel of lawyers, Centurion Plus can quickly connect you to interim legal talent where you need it, when you need it.

Centurion Plus is an African-wide flexible resourcing platform. We connect our clients to consultant lawyers based across Africa.

How it works:

1. Consultation: We work with you to determine your business requirement for a Centurion Plus lawyer

2. Source best candidate: Once we have understood your needs, we'll shortlist suitable, prequalified candidates that meet your selection criteria.

3. Finalise selection: Once we have confirmed the appropriate expert, we will kick off the project

4. Work commences: All our candidates are already onboarded, with most available to start work immediately.

5. We will schedule regular meetings with you and the candidate to ensure ongoing needs are met, and to provide opportunity for feedback and continued support.





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The Centurion Plus Model Newlaw At Its Best In Africa

An increasing number of law firms in North America, Europe and Asia are embracing New-Law legal services that utilize innovative and client-focused delivery methods.

This model is now accessible in Africa through Centurion Plus.

Our pool of carefully vetted, on-demand lawyers are on call to:

- 1. Administer and govern your projects on short notice;**
- 2. Amplify your staffing shortfalls;**
- 3. Provide project specific expertise to your team;**
- 4. Augment or serve as your in-house counsel.**

We will help you build a customized team from our pool of industry specific, specialised and skilled lawyers and business advisors. They will promptly attend to your legal matter more cost effectively than with full-time legal representation.

Benefits of on-demand lawyers:

You control costs: You are not paying for overhead, health benefits, or support for employees you do not need. You are paying for your lawyers' actual services. Not only that, your legal team is not under pressure to meet a quota of billable hours. Their priority is to provide effective and efficient service.

You gain efficiency: Your team's sole responsibility will be the specific instruction you assign them with, which ergo allows them to operate with minimal interruptions and complete projects in a timely manner. Meanwhile, your staff is freed to focus on other pressing projects.

You work with: Increasing numbers of premium on demand lawyers are insisting upon a project-based model because of the enhanced work-life balance it enables. Working with Centurion connects you with legal talent you might not have had access to any other way.

You retain control over your projects: With Centurion's flexible model, not only do you hand-pick the lawyers who will work on your projects, but those lawyers answer directly to you. Your priorities are their priorities.

Your lawyers are backed by Centurion: We rigorously screen the lawyers we provide for projects; in this way you can feel confident in their unsurpassed abilities to represent you. We stand behind them and give them the tools and resources they need to ensure successful results.

Who will benefit?

Global Law Firms

Local Companies

African Based Companies

Companies requiring exposure in Africa

Companies leading projects in Africa

Our Approach

Our approach is to have the expertise that our clients need, when they need it and where they need it.

Centurion Plus is an efficient and reliable way for clients to maintain or boost in house legal resource capacity, offering continuity and quality of talent in temporary roles. We pride ourselves on our integrated approach. Plus operates across Africa and is one part of Centurion's broader service to clients.

You call them alternative fee arrangements, we call them an appropriate fee. Difficult economic conditions have meant clients have to spend their money more wisely.

Increasingly they are developing more sophisticated and 'savvy' buyer power, who know to ask for price reductions, who mix and match the firms they use to the type of work they require, who are growing and upskilling their in-house teams.

To reap the benefits of this more efficient buyer behaviour, firms must be poised to offer a broader spectrum of work at reflective and appropriate prices.

Centurion Plus understands that law firms that focus on the broader goals of legal departments, rather than just on cost. We help clients protect and maximize long term shareholder value. As a result, we have created an opportunity to stand out from other law firms by having an out-sourced facility for inhouse teams.

Glenda Irvine-Smith

**Director of Centurion Law Group
and key co-ordinator of the
Centurion Plus platform**

About Centurion

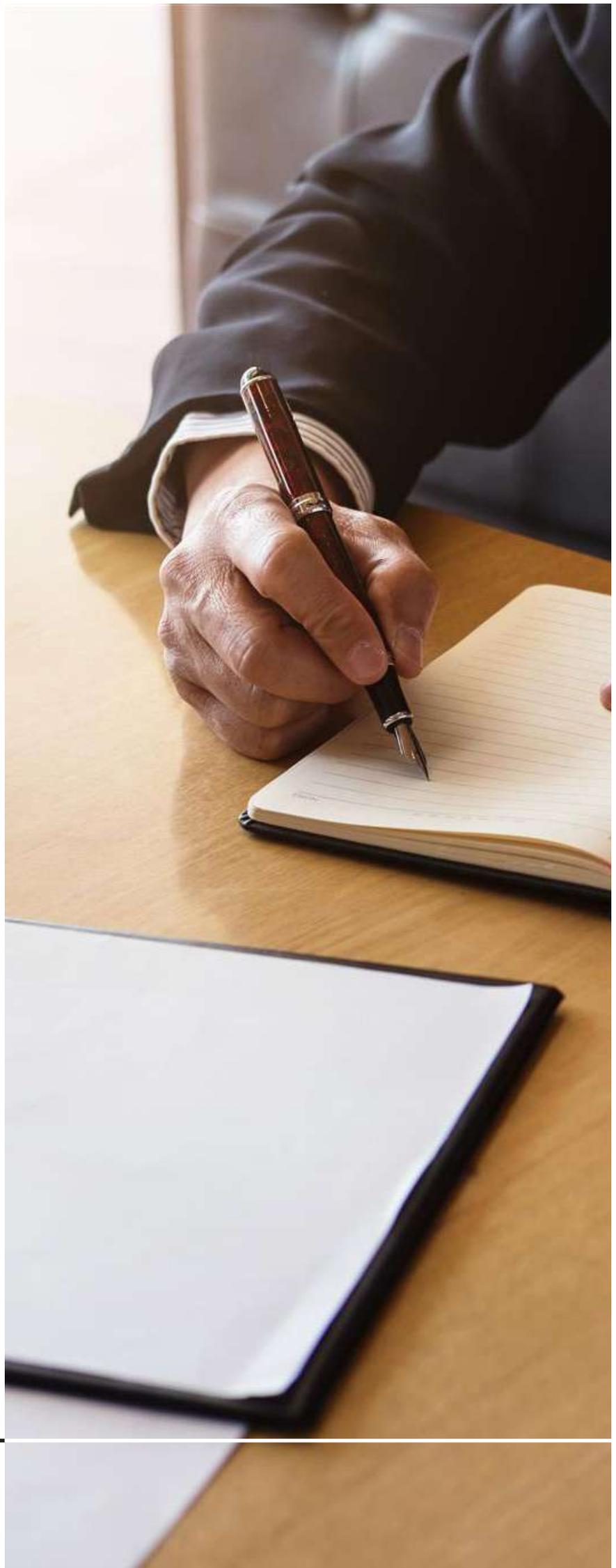
We are African. We know the way.

Centurion Law Group is a pan African corporate law conglomerate, with a specialised focus on cross border business and energy law. We help clients navigate the legal and regulatory environments of Africa's many jurisdictions to ensure that deals are done and completed as efficiently and cost effectively as is possible.

Our model is aimed at unlocking business opportunities for clients by being pro African, innovative, first movers and developing a pool of specialist lawyers and advisers for cross border business.

Who we are:

- All African law firm transforming the way law is done on the continent
- Headquartered in Johannesburg with offices in Equatorial Guinea, Ghana, Cameroon, Mauritius and Germany.
- Internationally trained lawyers (UK, US & SA)
- Able to draft and negotiate deals in English, Spanish, French and German
- Renowned for advising foreign investors, local companies, governments, other law firms and the private sector
- Our team has unrivalled oil and gas expertise across Africa advising on a number of first of a kind deals
- Chambers Ranked Band 1
- Our lawyers are practice and industry leaders in their jurisdictions;
- Understand the local regulatory environment, conditions and customs;
- Are well connected to key business contacts locally;
- Know the investment cycles of the countries we work in
- Operate across borders seamlessly
- Have genuine depth and insight into what is happening in local markets





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